

## 76th ANNUAL MEMBERSHIP & BOARD MEETING AGENDA

October 21, 2017

# Courtyard by Marriott Cal Expo

1782 Tribute Road • Sacramento 95815 (916) 929-7900



	Friday, (	Octo	ber 20 <sup>th</sup>		Executive Committee Meetings (Closed)	Room/Location
08:00	a.m.	_	09:00	a.m.	Continental Breakfast (Hosted by AADT)	Golden State A
08:30	a.m.	_	09:15	a.m.	AADT Board Meeting	Golden State A
09:15	a.m.	-	09:30	a.m.	Scholarship Committee Meeting	Golden State A
09:30	a.m.	_	04:30	p.m.	WSTA Executive Committee Meeting	Golden State A
11:45	a.m.	_	01:45	p.m.	Lunch (Sponsored by AADT)	The Cheesecake Factory
02:00	p.m.	-	04:30	p.m.	WSTA Executive Committee Meeting	Golden State A
S	aturday,	, Oct	ober 21	st	WSTA Membership & Board Meeting Agenda (Open)	Room/Location
07:30	a.m.	_	09:00	a.m.	Continental Breakfast (Sponsored by WSTA)	Golden State A & B
08:00	a.m.	_	05:00	p.m.	General Board Meeting	Golden State A & B
					<ul> <li>Aaron Rodríguez, President: Covering Agenda for the Day</li> </ul>	
08:00	a.m.	_	08:30	a.m.	Introductions: Executive Committee Recommendations & Updates	Golden State A & B
08:30	a.m.	_	08:45	a.m.	Subdivisions, Chapters & Membership Committee	Golden State A & B
08:45	a.m.	_	09:15	a.m.	Staff Updates: WSTA Financials and AADT Report	Golden State A & B
09:15	a.m.	_	09:30	a.m.	Scholarship Committee Report	Golden State A & B
09:30	a.m.	_	10:30	a.m.	Insurance/Safety Committee New Programs Reports	Golden State A & B
09:30	a.m.	_	10:00	a.m.	Chris Mitchell, Insurance Consultant	
10:00	a.m.	-	10:30	a.m.	■ Alex Gilmete, PeopLease & PLC Services	
10:30	a.m.	_	11:00	a.m.	Announcement of New 2018-2019 EC Officers	Golden State A & B
11:00	a.m.	_	12:15	p.m.	WSTA Regulatory, Legal & Legislative Updates	Golden State A & B
					■ Brooks Ellison: 2017 Legislative Updates, the Good, Bad and Ugly	
					■ New 2-Year Term began in 2017, Updates on numerous bills	
12:15	p.m.	_	01:30	p.m.	Lunch Buffet (Sponsored by American Alliance Drug Testing)	Trellis
01:30	p.m.	-	02:00	p.m.	Presentation: Lance Lin, iXorp –  An overview of technology trends that are expanding markets and improving cash-flow for independent truck owner/operators	Golden State A & B
01:30	p.m.	_	03:00	p.m.	Presentation: Joe Rajkovacz, Dir. of Gov. Affairs & Communications	Golden State A & B
					Discuss Electronic Logging Mandate (ELD's), effective date for most 12/18/17	
03:00	p.m.	_	03:15	p.m.	Old and New Business	Golden State A & B

## **WSTA Badges**:

Please bring your badges, if you do not have one, please call Lorraine asap to have one made!

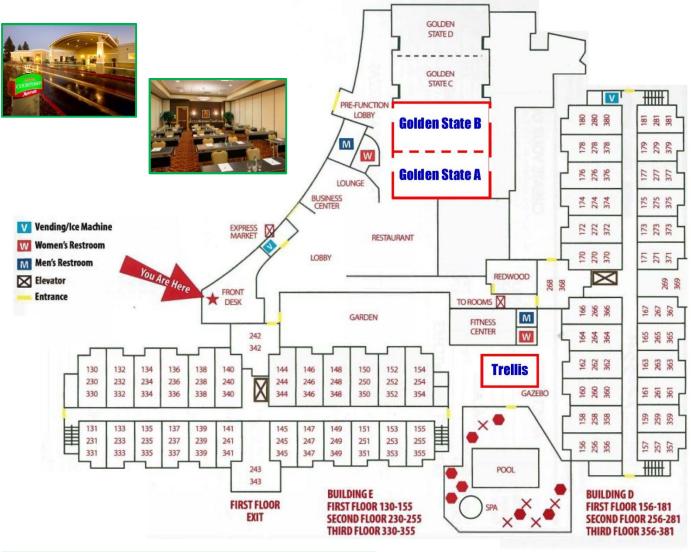


## 1782 Tribute Road Sacramento, CA 95815 (916) 929-7900

Check-in: 3 p.m. - Check-out: 12 p.m.

Hotel is approx. 13 miles from Sacramento International Airport.

NOTE: Hotel does not provide shuttle service













## Term 2016 & 2017

## **EXECUTIVE COMMITTEE MEMBERS**

President	Aaron Rodriguez
Secretary	Sandra Alzate
Treasurer	Kelvin Monzon
Past President	Susan Jones
1 <sup>st</sup> Northern Vice President	Danny Rocha
2 <sup>nd</sup> Northern Vice President	John Pitta
1 <sup>st</sup> Southern Vice President	Victor Vasquez, Sr.
2 <sup>nd</sup> Southern Vice President	Mike Attema

#### WSTA STAFF, COUNSEL & LOBBYIST

COO/Executive Director	Lee Brown
Director of Governmental Affairs & Communications	Joe Rajkovacz
Technology Director	Rich Roth
Membership Services Director	Rudy Navarrete
Executive Assistant & Meeting Coordinator	Lorraine Perluss
PAC Chair & Transportation Advisor	Fred ReCupido
Lobbyist & Legal Counsel	Brooks Ellison
Lobbyist & Legal Counsel	Pat Whalen
Lobbyist & Legal Counsel	Kirk Blackburn

## **COMMITTEE CHAIRS & CONSULTANTS**

Chapter Chairman & Membership	Open
Safety Committee	Executive Committee
Insurance & Safety Report	Open
Legislative, Regulatory & Labor Report	Brooks Ellison
Overlying-Carrier/Political Action Committee (PAC)	Fred ReCupido
Scholarship Program	Rudy Navarrete

## **WSTA SUBDIVISIONS**

Coalition of American Latino Truckers	Victor Vasquez
Concrete Pumpers Alliance Chair	Hank de Carbonel
Heavy-Haul Conference Chair	Greg Dineen
Water & Specialty Truck Conference Chair	Open
West States Alliance (WSA)	Joe Rajkovacz

## **AADT STAFF & BOARD MEMBERS**

HR/Accounting Director (WSTA & AADT)	Dianna Webster
Client Services Director	Sandra Medina
Outside Board Member	Open

#### **ENDORSED INSURANCE AFFILIATE**

	Chris Mitchell
insulation Consultant	

#### **GUEST**

PeopLease & PLC Services	Alex Gilmete
Cleanfleets.net	Sean Edgar
iXorp	Lance Lin



#### **EXECUTIVE COMMITTEE MEETING REPORT**

#### **Executive Committee Members**

President:	Aaron Rodriguez
Secretary:	Sandra Alzate
Treasurer:	Kelvin Monzon
Past President:	Susan Jones
1 <sup>st</sup> Northern Vice President:	Danny Rocha
2 <sup>nd</sup> Northern Vice President:	John Pitta
1 <sup>st</sup> Southern Vice President:	
2 <sup>nd</sup> Southern Vice President:	Mike Attema

#### **Executive Committee Recommendations to the Board**

- Pledge of Allegiance
- Introduce all new members/guests
- Recognize Past Presidents in attendance
- Review and approve all outstanding meeting minutes
- Executive Committee Meeting Updates and Recommendations:
  - Review Meeting Agenda and announce any changes or additions to the meeting at this time. Provide an overview of the meeting for the day
  - > Updates on EC Meeting Highlights and Votes on any issues to put before the Board
  - New or Old EC related business

## **SUBDIVISIONS, CHAPTERS & MEMBERSHIP COMMITTEE**

#### Chapter/Voting Districts Chairpersons & Membership Committee (Pending Re-establishment):

Chairperson: Open

Vice-Chairman: David Grande, Ventura

Antelope Valley	Open	High Desert	Open	SBR/Riverside	Joe Jimenez
Calexico/Mexicali	Jose Rocha, Jr.	Kern/Bakersfield	Open	San Diego	Fred Martin
Coachella Valley	Open	Modesto	Danny Rocha	San Fernando Valley	Bill Visser
Fairfield	Open	Monterey Bay	Tom Santoro	SoCal	Marco Silva
Fresno	_Open	Redwood - Eureka	Open	Coastal Cities	David Grande
Golden Gate	_Jim Vergara	Sacramento	Open		

- 1. **Subdivisions.** Review the most recent subdivisions and directors (or key contacts).
  - Coalition of American Latino Truckers
     Concrete Pumpers Alliance Chair
     Heavy-Haul Conference Chair
     Greg Dineen
  - Water & Specialty Truck Conference Chair Open
  - WSA (Western States Alliance) Oakland Port Joe Rajkovacz
- 2. Voting Districts. Statewide Consolidation
- 3. **WSTA Membership Changes**. Review the most recent membership reports for all new members. Make a motion for approval of all new members. Total Membership according to the September 2017 Membership Report, we have a total of 1,049: 858 Regular Members, 90 Retired Members and 101 Affiliates. Since the June 2017 Summer Board Meeting, WSTA has welcomed 42 new members and 6 new affiliate members.
- 4. **Dues Reduction Considerations**. We have no member requesting Dues Reduction at this time.

## **NEW MEMBERS & AFFILIATES LIST**

## New Affiliates:

Member Name	Company Name	Chapter or City
Edgar, Sean	CleanFleets.net - Branch Store	San Fernando Valley
Onishi, Leroy	Dedicated Funding, LLC	SoCal
Patrick, Ilnaz		
Sidhu, Happy		
Torres, Aldo		
Torres, Aldo	Union Botton, Inc	SRP/Piverside

## **New Members**:

Member Name	Company Name	Chapter or City
Agosti, Carlos	True Background Checks	San Fernando Valley
Almaraz, Jorge Angel Alvarado	Jorge Angel Alvarado Almaraz	SoCal
	Andco LLC	
Andrade, James P.	_Andrade Trucking, Inc	Golden Gate
Bales, Robert L.	RB Trucking	Monterey Bay
Buckley, Timothy	Pro Image Transport, LLC	SBR/Riverside
	Canales Trucking	
	Michael Caufield Trucking LLC	
	JCM Transportation Inc.	
Cotton, D'Shene		
Diaz, Ana	Baja Trucking	
	Richard and Son Transportation	
	A2B Freight Inc.	
Frazier, Raymond	Frazier Moving & Delivery LLC	Modesto
Galvan, Richard		
	Luis Trucking LLC	
Garduno, Eulogio	Sahagun Transport	SBR/Riverside
	C. Guzman Associates	
Harbin, James & Gibson Kisha	Capitol Hill Trucking USA, Inc.	SoCal
Hernandez, Andres	Andrew Hernandez	SBR/Riverside
Johnson, Phillip	J & P Holdings LLC	SoCal
	Kang 22G Inc.	
Kazantsev, Mikhail	Grizzly Express LLC	Ferndale, WA
Kirkpatrick, Sean	Sean's Transportation Inc.	SBR/Riverside
Lovell, S. Jill	Hitch & Stitch Enterprises	SBR/Riverside
	Southbound 405	
	Corporate Clean	
	Labor Com Inc.	
	Quintero Trucking Corp.	
Raschke, Michael	MCR Enterprises	Coastal Cities
Rodriguez, Ivan	Milestone Trucking	Antelope Valley
Roman, Jorge T.	JR Trucking	Fort Wayne, IN
Simpson, Ryan	Brown Mountain Trucking Inc.	San Diego
	JCL Transport	
Spaulding, Laura	L & M Logistics LLC	Glendale, AZ
	LAT Trucking	
	Red Rock Express Inc.	
	SCIE Inc.	
	MV Trucking	
	Waters Moving & Storage Inc.	
	Industrial Emergency Council	
	ONYX Logistics Services	

## **WSTA STAFF, CONSULTANTS & ADVISOR UPDATES**

- **Dianna Webster** AADT/WSTA Human Resources/Accounting Director, to provide August 2017 Financial Statement Review and the Year-End 2017 is available for review on request
- Sandy Medina AADT Client Services Director, Operations Report and Updates
- Rudy Navarrete Membership Services Director; regional membership, sales program updates, projects and chapters. Coalition of American-Latino Truckers Updates
- Greg Dineen Heavy-haul Conference Chair; Truck routing and heavy-haul permitting issues updates
- Hank de Carbonel CA Concrete Pumpers Alliance Director, status of the program and related updates
- Fred ReCupido Construction Transportation Affairs Advisor (WSTA),
  - 1. Prevailing Wages
  - 2. Will continue as liaisons contact with Bay and NorCal broker members along with Rudy.
- Joe Rajkovacz AAA&C growth and function. West State Alliance update.
  - > Joe will give a presentation on the electronic logging mandate (ELD's) at the end of the day
- Sean Edgar, Cleanfleets.net -
  - 1. SB 1 Implementation-CARB and DMV
  - 2. Local Air District priorities (e.g. CAAP in LA, San Joaquin and BAAQMD's efforts)
  - 3. VW funding update from 10-9 workshop

#### **WSTA BOARD MEETINGS – TENTATIVE SCHEDULE**

- Winter Board Meeting at Embassy Suites Ontario Airport February 9 & 10, 2018
- Summer Board Meeting, San Diego Area June 22 & 23, 2018
- Annual Board Meeting, Reno October 12 & 13, 2018

\*Note: Meetings and dates are firm unless noted with an asterisk. Locations are subject to change pending relevant issues, hotel availability, pricing and proximity to Airport, etc.

#### **SCHOLARSHIP COMMITTEE**

#### **Scholarship Committee Chairman:**

Rudy Navarrete

#### **Scholarship Subcommittee Members:**

- Greg Dineen
- Carol Pruett
- Rudy Navarrete
- Betty Plowman (Retired)
- Lorraine Perluss
- Dianna Webster (Secretary & Financial Advisor)
- John Pitta
- Aaron Rodriguez
- Dan Ugalde, Sr. (Retired)

#### Scholarship, Fundraising and Out-Reach Issues:

- 1. Approve the minutes from the June 2017 Board Meeting
- 2. September 2017 Financials
- 3. The 6<sup>th</sup> Annual BBQ was held on September 9, 2017 at Superior Trailer Works raising \$10,730. Thank you to all who volunteered.
- 4. Three Scholarship recipients were selected with a total of \$5,000 in awards
- 5. A silent auction for a \$100 gift certificate to "The Old Spaghetti Factory" will be held Saturday during the meeting and the winner will be picked at the end of the Saturday meeting. Winner must be present to win! See Dianna to bid!
- 6. Old/New Business

WESTERN STATES
TRUCKING ASSOCIATION

bd agenda 102117 – Rev. A

#### **INSURANCE/SAFETY COMMITTEE**



#### Christopher R. Mitchell - Insurance Consultant WSTA

Chris is an insurance executive officer with 25+ years of experience, including general management of carrier and brokerage operations. He's a proven leader and manager of initiatives to improve operations and drive revenue growth. Chris led one of the most nationally recognized sales forces in any industry. Served as senior vice president - general sales manager, business markets at Liberty Mutual. Following a successful 20-year career

at Liberty, transitioned to the brokerage side to lead growth of producer plants and organic revenue. Currently partnering with clients to drive efficiency and effectiveness gains with respect to risk management practices and operations. Specialties - strategic planning- execution, operations management, sales force effectiveness.

### Alex Gilmete - PeopLease



Founded in 1994, PEOPLEASE provides workers comp, safety, compliance, HR and payroll support to transportation and logistics companies. Their unique package helps save clients thousands of dollars on workers comp and provide services to help them avoid costly compliance and safety issues. PEOPLEASE recently changed their underwriting guidelines so they can now help smaller organizations and fleets with as few as 2-3 drivers.

Alex Gilmete is the Regional VP of Sales on the West Coast. This California native lives in Oakland CA with his wife and family.

**The Safety Committee/EC** wanted to remind the Board about our growing safety video library that is available to all members and that a working safety and drug & alcohol testing programs pays dividends and not just for workers' comp, but for reducing PL/PD claims too.

#### I. WSTA's Endorsed Insurance Program Partners, EPIC Insurance

We continue to work with two insurance businesses. EPIC

- Chris will be presenting insurance program updates associated with:
  - Occupational and Accident Insurance cover for both U.S. and Mexican based carriers
  - P&C Insurance coverage
  - Worker's comp options

#### II. We have partnered with BXA (for carriers with 5 or more employees) and Aflac for 1 to 4 participants:

- Healthcare Benefits Through CalChoice
- Trump Signs EO on 10-12-17 to Expanded Association Health Plans

Association health plans are a means for small businesses to pool together to purchase insurance, thereby securing greater purchasing power and cheaper premiums. For example, independent farming businesses will often join together in farm bureaus, and purchase insurance through those collective entities.

Before Obamacare, associations were free to model their national plans around the regulatory requirements of any individual state. Which is to say: A farm association with members in Alabama and New York could provide the latter with skimpy plans that would otherwise be barred by the Empire State's benefit requirements. This appealed to small businesses with younger, healthier workforces, which used association plans to avoid subsidizing more comprehensive coverage for small business with older, sicker employees.

The Affordable Care Act put an end to this state of affairs, by subjecting association health plans to the same essential health-benefit requirements as individual small businesses.

Trump's executive order calls on the secretary of Labor to expand the use of association health plans by making it easier for associations to form across state lines, and to band together for the exclusive purpose of purchasing health insurance.

This could allow new association health plans to grow so big, they qualify as large employers — and Obamacare does not require large employers to offer plans that cover essential health benefits.

- Dental & Vision (with MetLife) go to WSTA's website for more insurance info.
- Since our last meeting, the group has grown from about 160 to 165 enrollees!

## III. Safety Training Pays Dividends, Take Advantage of Cal/OSHA and Our Training Materials through WSTA, AADT and EPIC Insurance:

- Bilingual Loss Control Assistance including Safety Tailgate meeting materials in English and Spanish.
- Safety Consulting on-site inspections to recognize hazards and review accident history as well as assistance establishing an effective loss control plan.





- Cal/OSHA Compliance Counseling providing resources to assist you in maintaining compliance with Cal/OSHA safety and health regulations including customized written safety programs such as Hazard Communication, Respiratory Protection, and Injury and Illness Prevention Programs.
- In-House Claims Manager providing you with direct claims access, ongoing claims review, claims assistance and support and return-to-work programs.
- Employer Education Seminars keeping clients informed as workers' compensation and safety laws and regulations
  are implemented.

#### **LEGAL & LEGISLATIVE UPDATES**

### Legal, Legislative, Regulatory & Labor Committee Members:

Chairman: Open

# WSTA Counsel Sends Letter to City of LA to Stop Truck Signage Requirements

On October 6<sup>th</sup>, WSTA counsel sent a letter to the City of LA construction management; the letter stated that, "As General Counsel for the Western States Trucking Association (WSTA), it has come to our attention that a provision included within the City of Los Angeles Ordinance No. 184827 (the Hillside Construction Regulation "HCR" Supplemental Use District) violates a federal law. Specifically, the requirement that all hauling vehicles must display a placard identifying the project address contravenes Title 49 of the U.S. Code Section 14506. Attached is a letter further detailing the matter. A hard copy of this letter is also being mailed to you."

"Please advise us at your earliest convenience how you intend to address this defective ordinance, as well as any other city laws, rules, regulations, or conditional permits containing the same or similar placard requirement. Thank you for your prompt attention to this matter."

**Brooks Ellison** 

The Law Offices of Brooks Ellison

Phone: (916) 448-2187

#### LEGISLATIVE ISSUES of INTEREST

Governor Brown announced that he signed a number of bills;

WSTA-supported AB 1094 (Choi) will go into effect on January 1, 2018. This is the bill that reduces the base violation fines from \$100 to \$35 for running a red light at a highway on-ramp.

These 11 bills were signed "to strengthen California's zero and near-zero emission vehicle markets and accelerate the state's transition away from fossil-fuel-powered engines," including:

- SB 498 (Skinner) Requires at least 50 percent of the state's light-duty vehicle fleet to be zero-emission vehicles by 2025, up from the current goal of 25 percent by 2020.
- AB 188 (Salas) Strengthens California's program to remove the most polluting vehicles from the road by allowing certain light-duty pick-up trucks to qualify as a replacement vehicle so long as the truck meets higher vehicle efficiency standards.
- AB 544 (Bloom) Extends California's program to allow certain clean alternative fuel vehicles to use highoccupancy vehicle (carpool) lanes.
- AB 615 (Cooper) Extends the income caps for the Clean Vehicle Rebate Project to continue providing air quality and greenhouse gas emissions reduction benefits through programs that encourage the purchase of zeroemissions vehicles
- AB 630 (Cooper) Codifies a clean-car program that benefits low-income residents by helping them replace highpolluting vehicles with cleaner and more efficient vehicles.
- AB 739 (Chau) Requires at least 15 percent of specified heavy-duty vehicles newly purchased by state agencies to be zero-emission beginning in 2025 and at least 30 percent of those vehicles to be ZEV beginning in 2030.
- AB 1073 (Garcia) Extends the requirement for funding of early deployment of clean heavy-duty trucks as part of California's Clean Truck, Bus and Off-Road Vehicle program.
- AB 1082 and AB 1083 (Burke) Authorize pilot programs to allow for new electric vehicle charging stations at state parks and beaches.
- AB 1274 (O'Donnell) Temporarily expands the smog check exemption to vehicles eight model years old or newer while increasing the smog abatement fee to strengthen air quality programs.

WSTA WESTERN STATES TRUCKING ASSOCIATION

- AB 1317 (Gray) Adds stationary irrigation or water conveyance engines to the list of equipment eligible for air quality incentives.
- AB 1452 (Muratsuchi) Authorizes local jurisdictions to dedicate on-street parking spaces on public streets for the exclusive purpose of charging a parked electric vehicle, provided appropriate signage is installed.

#### **PRESENTATIONS**

**Lance Lin**, Founder/President, **iXorp**, **Ltd**. (2014 – present)



Developed an information technology tool and eco-system to empower the logistics industry participants with network, real-time visibility, and cash flow capabilities through an easily accessible on-line platform so they will be able to realize their full-growth potential.

#### **Emerging Trends in Technology-**

An overview of technology trends that are expanding markets and improving cash-flow for independent truck owner/operators.

Topics to be Discussed: Network Collaboration Without Gaps

- 1. Network Gap: How to minimize reliance of intermediaries and expand your direct access to global supply chain opportunities.
- 2. Information Gap: Reducing disputes through automation and single-source real-time visibility.
- 3. Financial Gap: Increasing cash-flow through partnership with financial partners.

#### Joe Rajkovacz, Director of Governmental Affairs & Communications

#### **ELD** presentation

A federal mandate to switch from paper logs to electronic recordkeeping for driver hours-of-service (HOS) compliance begins December 18, 2017. Does this mandate affect your operations? Are there exemptions you can utilize? When will California adopt a mandate that applies for drivers who only operate under California's HOS regulations? Joe's presentation will answer many of your questions.



He has been giving this presentation to many different groups including the recent National Ready Mixed Concrete Assn./American Concrete Pumping Assn. education conference in Dallas, TX; members of the Mexico based trade association CANACAR and cross-border motor carriers at events in Mexicali and Tijuana; this November at the annual convention of the National Association of Small Trucking Companies in Nashville, TN and at the Port of Oakland.

#### AFFILIATE MEMBER PROGRAMS UPDATE

- **PrePass** As of July 2012, the monthly WSTA fee is \$13.99 per device and Seasonal Shut-off discount is \$4.99 per device/month for seasonal non-use. On July 1, 2014 AADT members received a price increase of \$14.99 per device/month and Seasonal will remain at \$4.99. We have 1,815 billable trucks enrolled as of 09/30/17.
- Michelin/WSTA National Tire Account Program
  - ➤ Year 2014 sold 79 tires
  - ➤ Year 2015 sold 146 tires
  - ➤ Year 2016 sold 212 tires
  - ► Year 2017 sold 178 tires as of 10/10/17
  - ► WSTA National Account Program with Goodyear/ Dunlop Tires has just renewed
- AAA&C (See Joe's Report)
- AADT (Reported separately)

Old	
New	



## Western States Trucking Association Item QuickReport All Transactions

			All Transactions			
Type	Date	Num	Name	Memo	Amount	
PAC- PAC Fu	and (PAC Fur	ıd)				
Invoice	01/07/2015	15597	10008 - Pactrans Services, Inc.	PAC Fund	-36.0	
Invoice	01/13/2015	15694	4029 - S and R Trucking	PAC Fund	-36.0	
Invoice	02/13/2015	16049	5363 - AC Byers Trucking Inc.	PAC Fund	-18.0	
Invoice	02/23/2015	16062	6846 - Construction Specialty	PAC Fund	-9.0	
Invoice	03/06/2015	16412	7588 - Pendergrass Trucking Inc.	PAC Fund	-36.0	
Invoice	04/02/2015	16460	6072 - F. J. Trucking	PAC Fund	-9.0	
Invoice	04/16/2015	16744	9541 - Bruce Balala Excavating	PAC Fund	-36.0	
Invoice	05/26/2015	17071	6846 - Construction Specialty	PAC Fund	-9.0	
Invoice	06/16/2015	17376	9232 - Reeve Trucking Co. Inc.	PAC Fund	-36.0	
Invoice	06/25/2015	17394	10240 - R. H. Trucking	PAC Fund	-18.0	
Invoice	06/25/2015	17399	8488 - Bill Wright Trucking	PAC Fund	-9.0	
Invoice	07/28/2015	17699	4171 - Cummings Trucking	PAC Fund	-36.0	
Invoice	08/04/2015	17989	6072 - F. J. Trucking	PAC Fund	-18.0	
Invoice	08/07/2015	17996	1476 - George Mendes Trucking	PAC Fund	-36.0	
Invoice	08/10/2015	18002	8535 - Ken's Trucking Inc.	PAC Fund	-9.0	
Invoice	08/13/2015	18006	5363 - AC Byers Trucking Inc.	PAC Fund	-18.0	
Invoice			6846 - Construction Specialty	PAC Fund	-9.0	
Invoice			7531 - Vanderhorst Trucking, Inc.	PAC Fund	-36.0	
Invoice			8521 - CleanFleets.net	PAC Fund	-36.0	
Invoice			11287 - M Gerlinger Trucking	PAC Fund	-36.0	
Invoice			8488 - Bill Wright Trucking	PAC Fund	-9.0	
Invoice			6306 - Tessi Trucking	PAC Fund	-24.0	
Invoice			6846 - Construction Specialty	PAC Fund	-9.0	
Invoice			8809 - K. C. Pruett Trucking, Inc.	PAC Fund	-36.0	
Invoice			6072 - F. J. Trucking	PAC Fund	-9.0	
Invoice			3950 - Hartman Trucking	PAC Fund	-36.0	
Invoice			8488 - Bill Wright Trucking	PAC Fund	-9.0 -9.0	
Invoice			5363 - AC Byers Trucking Inc.	PAC Fund	-18.0	
Invoice				PAC Fund	-18.0 -9.0	
Invoice			6846 - Construction Specialty		-9.0 -9.0	
			8488 - Bill Wright Trucking	PAC Fund		
Invoice			9518 - Ugalde Trucking Co., Inc.	PAC Fund	-36.0	
Invoice			9541 - Bruce Balala Excavating	PAC Fund	-36.0	
Invoice			8535 - Ken's Trucking Inc.	PAC Fund	-9.0	
Invoice			6846 - Construction Specialty	PAC Fund	-9.0	
Invoice			6072 - F. J. Trucking	PAC Fund	-9.0	
Invoice			8488 - Bill Wright Trucking	PAC Fund	-9.0	
Invoice			10240 - R. H. Trucking	PAC Fund	-18.0	
Invoice			8535 - Ken's Trucking Inc.	PAC Fund	-9.0	
Invoice			4171 - Cummings Trucking	PAC Fund	-36.0	
Invoice			5363 - AC Byers Trucking Inc.	PAC Fund	-18.	
Invoice	08/15/2016	22138	6846 - Construction Specialty	PAC Fund	-9.0	
Invoice	08/31/2016	22159	6072 - F. J. Trucking	PAC Fund	-9.0	
Invoice	09/15/2016	22485	8488 - Bill Wright Trucking	PAC Fund	-9.0	
Invoice	11/10/2016	23199	4441 - Egger Trucking, Inc.	PAC Fund	-36.0	

9:46 AM 10/13/17 Accrual Basis

## Western States Trucking Association Item QuickReport

All Transactions

Invoice	11/16/2016 23208 8223 - Rege Truc	king	PAC Fund	-36.00
Invoice	11/16/2016 23209 8535 - Ken's Truc	cking Inc.	PAC Fund	-9.00
Invoice	12/06/2016 23283 6072 - F. J. Truck	ting	PAC Fund	-9.00
Invoice	12/06/2016 23284 6846 - Constructi	on Specialty	PAC Fund	-9.00
Invoice	12/14/2016 23594 10361 - Wharton	Equipment Rental	PAC Fund	-50.00
Invoice	12/14/2016 23590 2297 - Williamson	n Trucking	PAC Fund	-100.00
Invoice	12/19/2016 23607 10008 - Pactrans	Services, Inc.	PAC Fund	-36.00
Invoice	12/19/2016 23608 10240 - R. H. Tru	cking	PAC Fund	-18.00
Invoice	12/19/2016 23606 8488 - Bill Wright	Trucking	PAC Fund	-9.00
Invoice	02/09/2017 24300 9136 - Allan C. Y	oung Trucking	PAC Fund	-9.00
Invoice	02/16/2017 24311 5363 - AC Byers	Trucking Inc.	PAC Fund	-18.00
Invoice	02/22/2017 24328 6846 - Constructi	on Specialty	PAC Fund	-9.00
Invoice	03/15/2017 24679 8488 - Bill Wright	Trucking	PAC Fund	-9.00
Invoice	03/16/2017 24681 9097 - Wickerd T	rucking Inc.	PAC Fund	-18.00
Invoice	04/18/2017 25009 11016 - Bauer Tr	ansportation Systems, Inc	PAC Fund	-1,000.00
Invoice	04/18/2017 25012 11337 - Vaca Val	ley Excavating & Trucking	PAC Fund	-50.00
Invoice	04/18/2017 25008 5441 - John Pitta	Trucking	PAC Fund	-50.00
Invoice	04/20/2017 25016 7616 - San Diego	Florist Supplies, Inc.	PAC Fund	-100.00
Invoice	04/20/2017 25017 9243 - Michael E.	Castillo Trucking Co.	PAC Fund	-100.00
Invoice	04/20/2017 25018 9572 - Emery Lar	ndclearing and Grading, I	PAC Fund	-50.00
Invoice	04/27/2017 25026 7172 - Thomas H	olden Trucking	PAC Fund	-31.00
Invoice	05/04/2017 25063 6072 - F. J. Truck	king	PAC Fund	-9.00
Invoice	05/11/2017 25321 11160 - Northwes	st Excavating, Inc.	PAC Fund	-500.00
Invoice	05/16/2017 25329 6846 - Constructi	on Specialty	PAC Fund	-9.00
Invoice	05/30/2017 25352 9136 - Allan C. Y	oung Trucking	PAC Fund	-9.00
Invoice	06/06/2017 25524 9232 - Reeve Tru	cking Co. Inc.	PAC Fund	-36.00
Invoice	07/07/2017 25703 4171 - Cummings	Trucking	PAC Fund	-36.00
Invoice	07/18/2017 25987 8488 - Bill Wright	Trucking	PAC Fund	-9.00
Invoice	08/11/2017 26331 5363 - AC Byers	Trucking Inc.	PAC Fund	-18.00
Invoice	08/17/2017 26351 7531 - Vanderhor	st Trucking, Inc.	PAC Fund	-56.02
Invoice	08/21/2017 26357 11689 - Royal Ea	gle Trucking, Inc.	PAC Fund	-36.00
Invoice	08/21/2017 26353 6846 - Constructi	on Specialty	PAC Fund	-9.00
Invoice	08/21/2017 26355 8185 - L. R. Morri	s	PAC Fund	-20.00
Invoice	08/21/2017 26356 9136 - Allan C. Y	oung Trucking	PAC Fund	-10.00
Invoice	08/23/2017 26359 6072 - F. J. Truck	ring	PAC Fund	-9.00
Invoice	09/13/2017 26703 9097 - Wickerd T	rucking Inc.	PAC Fund	-25.00
Invoice	09/19/2017 26727 9525 - Kirk Truck	ing Co.	PAC Fund	-20.00
Invoice	09/27/2017 26738 8488 - Bill Wright	Trucking	PAC Fund	-9.00
Total PAC- PA	C Fund (PAC Fund)		,	-3,446.02
			,	
Total Service				-3,446.02
			,	
TOTAL				-3,446.02